

Prepared exclusively for:

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TrueProject

Your Input Data



Gathering operational project data provides insight into the potential savings that TrueProject might offer. Data provided also provides an estimate for the necessary TrueProject investment needed to realize these savings. This is the data that your organization shared with the TrueProject Client Success team.

Key Practice Area Intergroup Relationships Intragroup Relationships Progress Tracking Adoption Governance Self Assessment Good (72%) Good (62%) Fair (54%) Excellent (82%) Fair (50%)

\$12,000,000



\$100,000



\$1,500,000



12 Months



40



Without TrueProject (Over a three year period.)



Collaboration

Risk Analysis

No matter how successful you think you are with your projects you are losing millions. Based upon your portfolio size, the average number of projects that are active at any point in time, and your organizations historical performance against schedule, budget, and scope, this is what your organization is planning on leaving on the table, just in labor.

Planned Loss Against Budget





anticipated loss against your projected \$12,000,000 three-year project labor budget.





Scope

Shortfall



With TrueProject (Over a three-year period.)



Projects that come in earlier use less labor, benefits are realized sooner, and more intended value is realized because the scope is being met. TrueProject drives up productivity by removing barriers and identifying problems sooner, thus dramatically reducing project rework.

Project Value Realization (PVR)

PVR is the combined 1. Savings in project team labor, 2. Recognition of accelerated project financial benefits, 3. Benefits from increased scope attainment, and 4. Value of additional projects due to freeing up resources.



* Value of the 3.05 additional projects, less project costs







Scope Shortfall

Planned	Actual	With TrueProject	Aditional Value	
100%	150%	138%	7.83% Budget reduction	
100%	130%	118%	9.03% Schedule reduction	
100%	85%	97%	13.81% Scope Increase	



2%	Productivity Gain
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Increase in teams performance as a result of using TrueProject.	Planned	Actual	With TrueProject	Aditional Value
everage Project Duration / month	12.00	15.60	14.19	1.41 Months reduction / project
rojects completed / year	40.00	30.77	33.82	3.05 More projects / yr
rojects completed / month	3.33	2.56	2.82	0.25 More projects / mo



Investment



With TrueProject (Over a three-year period.)



ROI is a ratio of input versus output. IRR Brings in time value and assumes regular payments. MIRR resolves inherent problems with IRR, like when there are both positive and negative cash flows, which can result in multiple answers for IRR. MIRR doesn't work for a simple spend now, earn later scenario, which IRR is perfectly fine for

Return on Investment (ROI)

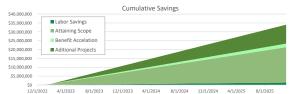
Internal Rate of Return (IRR)

Modified IRR (MIRR)

Supporting Detail



Based on the assumptions and project data specified, the graphs and charts showcase the productivity gains and monthly benefits and annual savings charted over three years.



Note: This analysis is per project

	Planned	Actual	TrueProject	Aditional Value	
Average Project Labor Budget	\$.10 M	\$.15 M	\$.14 M	\$11,741 Labor savings / project	I
Average Value of each project	\$1.50 M	\$1.35 M	\$1.41 M	\$58,707 Value accelaration / project	
Changes in scope value	\$0	-\$225,000	-\$48,880	\$176,120 Increased value / project	